



### **Pro-poor ACESS to ENERGY in Developing Countries**

GTZ Lessons Learnt from the "Energising Development Programme"

ESMAP 2010 Knowledge Exchange Forum "Exploring Cutting-Edge Energy Solutions: ESMAP Initiatives and Partnerships"

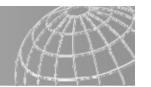
Washington, 25 March 2010

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Poverty-oriented Basic Energy Services (HERA)





### What is the Energizing Development Programme (EnDev)?

Partnership on Energy Access

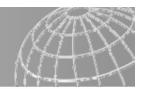
Netherlands Minister for Development Cooperation (DGIS) & German Federal Ministry for Economic Cooperation and Development (BMZ)

Provide 6,1 Mio people with access to energy in a sustainable manner until 2014

(Phase 1: 2005-2009, Phase 2: 2009-2014)





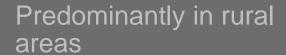


## What is the Energizing Development Programme (EnDev)?



### EnDEV provides:

- Energy for households
- Energy for social infrastructure
- Energy for productive use / income generation











# What have we done so far?

During EnDev Phase 1 (2005-2009)

over 5 Million people have been provided sustainably with access to energy (total costs: 60Mio€)









# >5 Million people – What does that mean?

Each of these 5 Million people...

Either owns and uses an improved stove





Or has and uses a Solar Home System on his/her roof

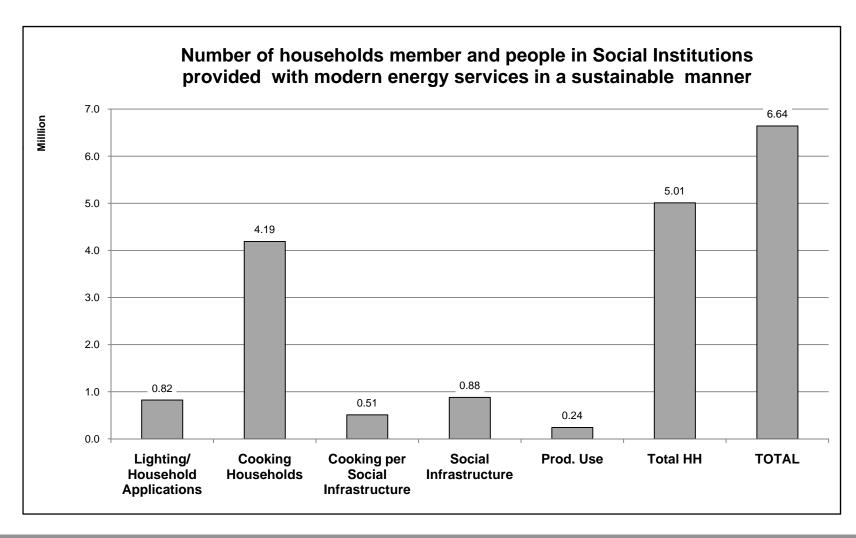
Or has been connected to

- the national grid
- or a local grid powered by a biogas or a small scale hydropower plant



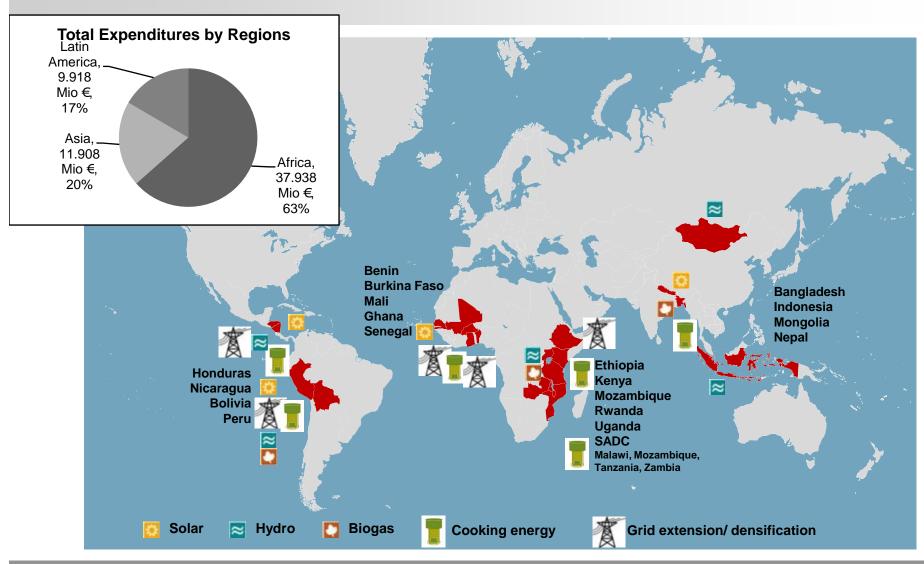


### > 5 Million people – Distribution according energy applications





### > 5 Million people worldwide: 22 activities in 21 countries

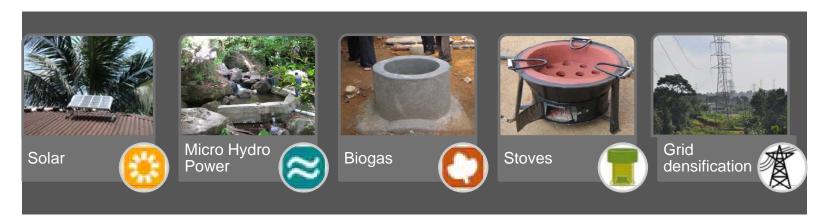






### EnDEV Approach: outcome based but ensuring sustainability

- Rigorous monitoring (2x per year, >50% of beneficiaries registered individually)
- Building local markets
   (training of producers/installers/users, marketing and awareness campaigns, quality control, after sales service, finance services; etc)
- Embedding in national strategies







### **EnDEV Approach: outcome based but ensuring sustainability**

#### Use of adjustment factors

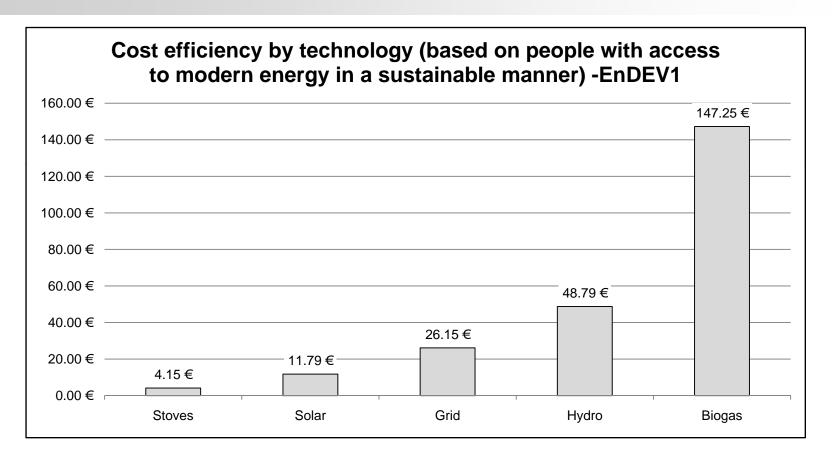
- 1. "sustainability adjustment factor" (considering that use of modern energy technologies is not sustainable in all cases)
- 2. "windfall gain factor" (if households supported by EnDev would have gained access even without this support)
- 3. "double energy factor" (if households/social institutions which eg received an improved stove already had access to electricity)

	Lighting/ Household application	Cooking	Cooking per SI	Social Infra- structure	Productive Use	HH Total	Grand Total
	1	2	3	4	5	(1+2)	Sum (1-5)
Without adjustment	0,98	7,92	0,83	0,91	0,33	8,90	10,97
vvitn Adjustment	0,82	4,19	0,51	0,88	0,24	5,01	0,01





### **EnDEV Approach: priority to cost efficiency and consumer affordability**



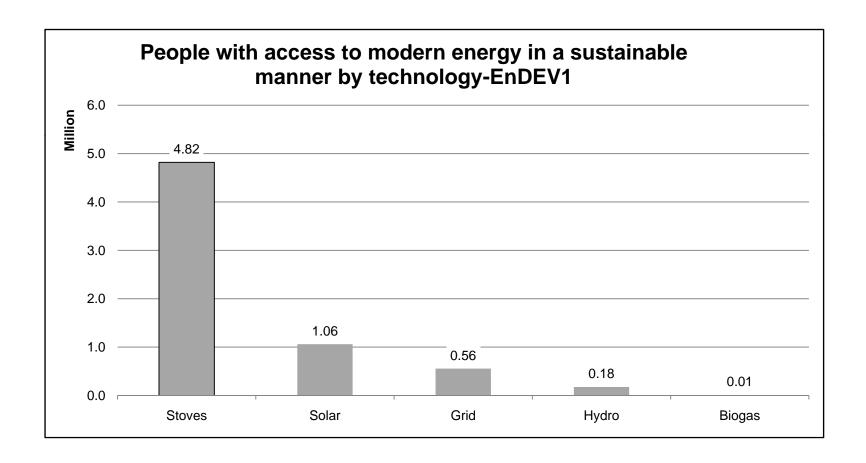
Costs are covering all direct and in-direct expenditures: capacity development, quality control, awareness raising, investment subsidies, policy advice and other activities, administrative project costs.

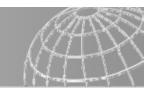
Not included are: local contributions by the clients and partner organisations





### **EnDEV Approach: priority to cost efficiency and consumer affordability**





### **EnDEV 1: Impacts on quality of life and poverty**

- Efficient cook stoves reduce fuel consumption by 40-80% and consequently time or expenditures for collection or purchase of woodfuels
- Improved combustion reduces Indoor air pollution and GHG Emissions
- More time to study or to do work at home through electric light
- More intensive use of information and communication technologies
- Increase of income for producers and retailers of energy technologies







### **EnDEV 1: Structural Impacts**

- Improved political framework for renewable energies and access activities (e.g. feed in law, national access campaigns)
- Enhanced private sector for energy technologies and services
- Creation/Promotion of markets through increased demand
- Emerging financial services for energy technologies (producers, retailers, customers)
- Quality Inspection Agency established/strengthened



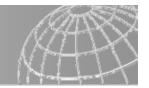




# Challenges and opportunities

- EnDEV is a model for further scaling-up and replication
- EnDEV is mostly "piggy-packed" to other development programmes and thus ensures quick implementation
- Competition between countries speeds up implementation; cross border experience exchange allows for introduction of mature technologies and approaches for market development
- Establishment of self-sustaining markets need time
- Conflicts arise if other access programmes are providing higher and long term subsidies





### Thank you for your attention









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HERA – Poverty-oriented basic energy services

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